

Education Report: Advice on Preferred Partnership Schools | Kura Hourua (PSKH) Applications

Executive Summary

This report responds to your request for advice to support your decision-making about which applicants should proceed into the contract negotiation stage to establish a Partnership School | Kura Hourua (PSKH) in 2014.

The Ministry of Education has run an application process in accordance with the requirements of whole of government procurement policies. A cross-Ministry evaluation team carried out extensive analysis and due diligence based on the written applications. The team attended all of the 13 interviews held by the Authorisation Board between 5 and 17 June 2013 and was provided with the opportunity to raise issues of clarification and obtain a greater understanding of points relating to the original proposals.


The Authorisation Board has submitted a report and supplementary material recommending that six applicants (unranked) be considered for PSKH negotiations.

Attached to this report are the evaluation summaries of 11 of the shortlisted applicants (2 applicants withdrew from the process). Based on the analysis the Ministry completed, recommendations are made for four applicants that can be taken forward to the contract negotiation phase; two are recommended for further development with a view to reapplying if there is a future application round; and five applicants are recommended to be declined.

Recommendations

We recommend that you:

- a. **note** that the Ministry of Education has run an application process to operate a PSKH in accordance with the requirements of whole of government procurement policies
- b. **note** that a cross-Ministry evaluation team carried out extensive analysis of the written applications; conducted due diligence research; and attended all of the Authorisation Board's 13 interviews with short-listed candidates held between 5 and 17 June
- c. **note** that the Authorisation Board has recommended that the following six applicants (unranked) be considered for PSKH contract negotiations:
 - Advance Training Centres Limited
 - He Puna Marama
 - Ngā Kākano O Te Kaihanga Kura
 - Ngatiwai Whangaruru Whenua Toopu Trust
 - Rise Up Trust
 - Villa Education Trust

- d. **note** that Pacific People's Advancement Trust and C-Me Mentoring Trust Foundation have opted to withdraw from this application round and the Ministry's analysis, therefore, only covers eleven of the thirteen shortlisted applicants
- e. **note** that the Ministry's analysis of the shortlisted applicants has focused on the quality of the proposed educational offering; the ability to provide value-add to priority learners; governance; property; teaching and management capability; and financial feasibility
- f. **agree** that the following three applicants be selected as preferred applicants to proceed to contract negotiations to establish a PSKH in 2014:
- | | |
|----------------------------------|----------------|
| 1. He Puna Marama | AGREE/DISAGREE |
| 2. Advanced Training Centres Ltd | AGREE/DISAGREE |
| 3. Rise UP Trust | AGREE/DISAGREE |
- g. **note** that there are a number of issues that Advanced Training Centres Ltd and Rise UP Trust will need to address during the set-up phase but the Ministry is confident these can be managed successfully
- h. **note** that Villa Education Trust is the next strongest applicant, but their current proposal will require a significant reduction in scope and roll numbers proposed
- i. **agree** that, should you wish to select four applicants to proceed to contract negotiations, Villa Education Trust be selected as a preferred applicant
- AGREE/DISAGREE
- j. **note** that the Ministry has identified a number of issues that Villa Education Trust will need to address during the set-up phase to operate a PSKH successfully
- k. **agree** not to proceed with the following applicants:
- | | |
|---|----------------|
| 1. Ngatiwai Whangaruru Whenua Toopu Trust | AGREE/DISAGREE |
| 2. Ora Charitable Trust | AGREE/DISAGREE |
| 3. Destiny Church School | AGREE/DISAGREE |
| 4. Ngā Kākano o te Kaihanga Kura | AGREE/DISAGREE |
| 5. Manukau Christian Charitable Trust | AGREE/DISAGREE |
| 6. Te Kohao | AGREE/DISAGREE |
| 7. 180 Degrees Trust | AGREE/DISAGREE |
- l. 

AGREE/DISAGREE

m.

n.

s 9(2)(f)(iv) OIA

AGREE/DISAGREE

- o. **agree** to maintain a focus on setting up a small number of PSKH that can make a significant difference to outcomes for priority learners

AGREE/DISAGREE

p.

s 9(2)(f)(iv) OIA

s 9(2)(a) OIA

Ben O'Meara
Group Manager
Schooling Policy Group

NOTED / APPROVED

Hekia Parata

Hon Hekia Parata
Minister of Education

s 9(2)(g)(i) OIA

10 / 7 / 13

Education Report: Advice on Preferred PSKH Applications

Purpose of report

1. This report responds to your request for advice to support your decision-making about which applicants should proceed into the contract negotiation stage to establish a Partnership School | Kura Hourua (PSKH) in 2014. It includes information on 11 of the 13 shortlisted applicants.
2. This report is a companion to the Education Report *Advice on unsuccessful Partnership School | Kura Hourua applications* (METIS 784982 refers).

The Partnership Schools procurement process

3. The Ministry of Education has run an application process in accordance with the requirements of whole of government procurement policies. On 24 May 2014, the Ministry provided you with an update on the PSKH application process, including summaries of the 35 compliant applications received and details of the criteria against which they were assessed [METIS 781020 refers].
4. A cross-Ministry evaluation team carried out extensive analysis and due diligence based on the written applications. The team attended all of the 13 interviews held by the Authorisation Board between 5 and 17 June 2013 and was provided with the opportunity to raise issues of clarification and obtain a greater understanding of points relating to the original proposals. The Ministry has not received the results of the referee checks which were carried out by the Authorisation Board. The Board has confirmed that no issues of concern were raised by referees.

Results of the procurement process

5. The Authorisation Board provided you with a report on 28 June setting out their recommendations. In response to a request for further information from you, the Board also provided supplementary material to clarify their recommendations and the process they followed to reach them, on 5 July 2013.
6. The Authorisation Board has recommended that the following six applicants (unranked) be approved to enter into negotiations for a PSKH in 2014:
 - Advance Training Centres Limited
 - He Puna Marama
 - Ngā Kākano O Te Kaihanga Kura
 - Ngatiwai Whangaruru Whenua Toopu Trust
 - Rise UP Trust
 - Villa Education Trust.
7. At the interview stage, two applicants (C-ME Mentoring Trust Foundation and Pacific People's Advancement Trust) decided that, given that their proposals had much in common, a joint proposal would be stronger and more workable. We have subsequently been informed, through the Chair of the Authorisation Board, that the applicants have concluded that a joint proposal is not feasible